Brexit
Challenge & Opportunity
November 29, 2017
Agenda

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Introduction to Standard Chartered Bank

- Headquartered in the UK
- European branch network reliant on passporting

60 Footprint Markets

**GREATER CHINA & NORTH ASIA**
- China
- Hong Kong
- Japan
- South Korea
- Macau
- Mongolia
- Taiwan

**ASEAN & SOUTH ASIA**
- Australia
- Bangladesh
- Brunei
- Cambodia
- India
- Indonesia
- Laos
- Malaysia
- Myanmar
- Nepal
- Philippines
- Singapore
- Sri Lanka
- Thailand
- Vietnam

**AFRICA & MIDDLE EAST**
- Angola
- Bahrain
- Botswana
- Cameroon
- Cote d'Ivoire
- Egypt
- Ghana
- Iraq
- Jordan
- Kenya
- Lebanon
- Mauritius
- Nigeria
- Oman
- Pakistan
- Qatar
- Saudi Arabia
- Sierra Leone
- South Africa
- Tanzania
- Gambia
- UAE
- Uganda
- Zambia
- Zimbabwe

**EUROPE & AMERICAS**
- Argentina
- Brazil
- Colombia
- Falkland Islands
- France
- Germany
- Ireland
- Jersey
- Luxembourg
- Sweden
- Turkey
- United Kingdom
- USA

1 Representative Office
Situation Overview
Situation Overview

The chart above sets out the current branches of SCB focused on CIB business, some of which will move to SCB AG.
The chart above sets out the future state of SCB AG and its proposed branches. We have included SCB Germany as it will continue to be a branch of SCB.
Challenges vs Opportunities
Challenges vs. Opportunities

- Balance Sheet Efficiency (‘back-to-back‘)
- Operational Disruption (‘outsourcing‘)
- Internal Risk Model Approvals
- Contract Continuity (‘re-papering‘)
- Human Resources & Real Estate
- Costs

+ Efficiency Increases
+ Proximity to Customers
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